





## **BRANDORA Licensing**

## **BRANDORA GmbH**

BRANDORA is the premier destination on the internet for information on brands, licensed properties and products. The company provides a comprehensive portfolio of B2B services for the toy industry, the baby and toddler outfitting sector and international licensing business.



#### **BRANDORA GmbH**

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### At a Glance Up-to-date Industry News in a Nutshell

#### Sectors

Focus on: Toys, Licensed Products, Children's Books, Gaming, Baby and Toddler Outfitting, Stationery Additional sectors on request!

#### **BRANDORA**

For almost 20 years the well-established BRANDORA platform has been the most relevant online tool for information on the German toy and licensing sector. Decision-makers from industry and retail as well as licensees and interested parties not only rely on BRANDORA's unique product database but also appreciate comprehensive, up-to-date information on relevant news and market developments.

News from more than 280 partners are compiled, published and distributed to more than 10,700 decision-makers.

38.000 articles and announcements so far!

#### **BRANDORAtoB**

The new online magazine with high-quality tailor-made industry content and sector-relevant insights and news on companies, brands and products. Includes specialised contributions and expert reports, trade fair reviews, advertorials, news flashes, interviews, product presentations, brand introductions and many other formats.

The magazine will be available from the beginning of 2020 (without any losses) via the new website brandora.de! This allows reasonable links to products, licenses, companies and assortments to be made.

#### **Target Group:**

We reach all top decision-makers within the dedicated sectors – retailers, buyers, licensors and licensees, manufacturers, agencies and service providers.

#### Newsletter

BRANDORA's weekly newsletters are the sectors premier source of information. In-house editorial staff compile expert bulletins that reach more than 10,700 stakeholders in the toy and licensing industry

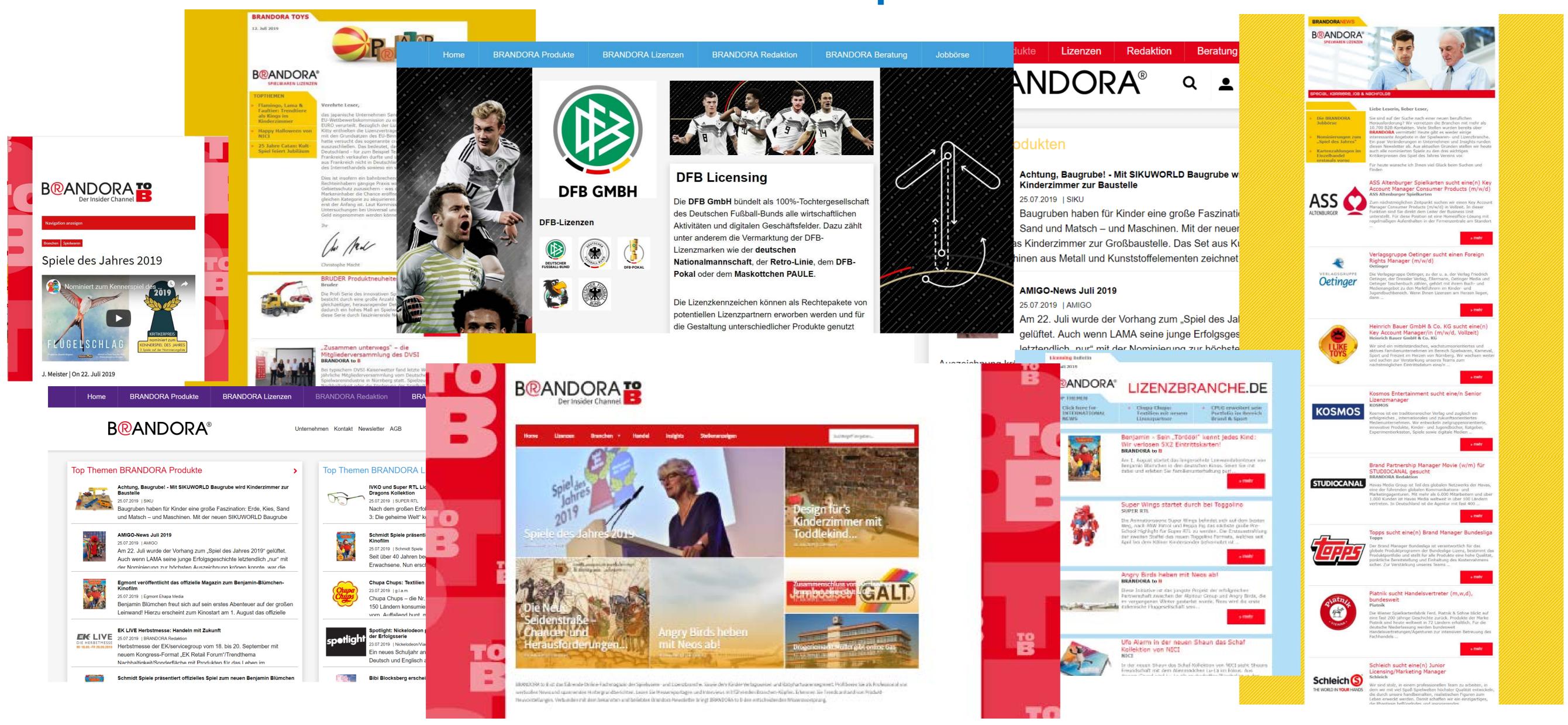
- Toy-News (DE)
- Licensing Bulletin (DE & EN)
- Trade Fair (Daily News)
- Job, Career & Corporate Succession
- Specials







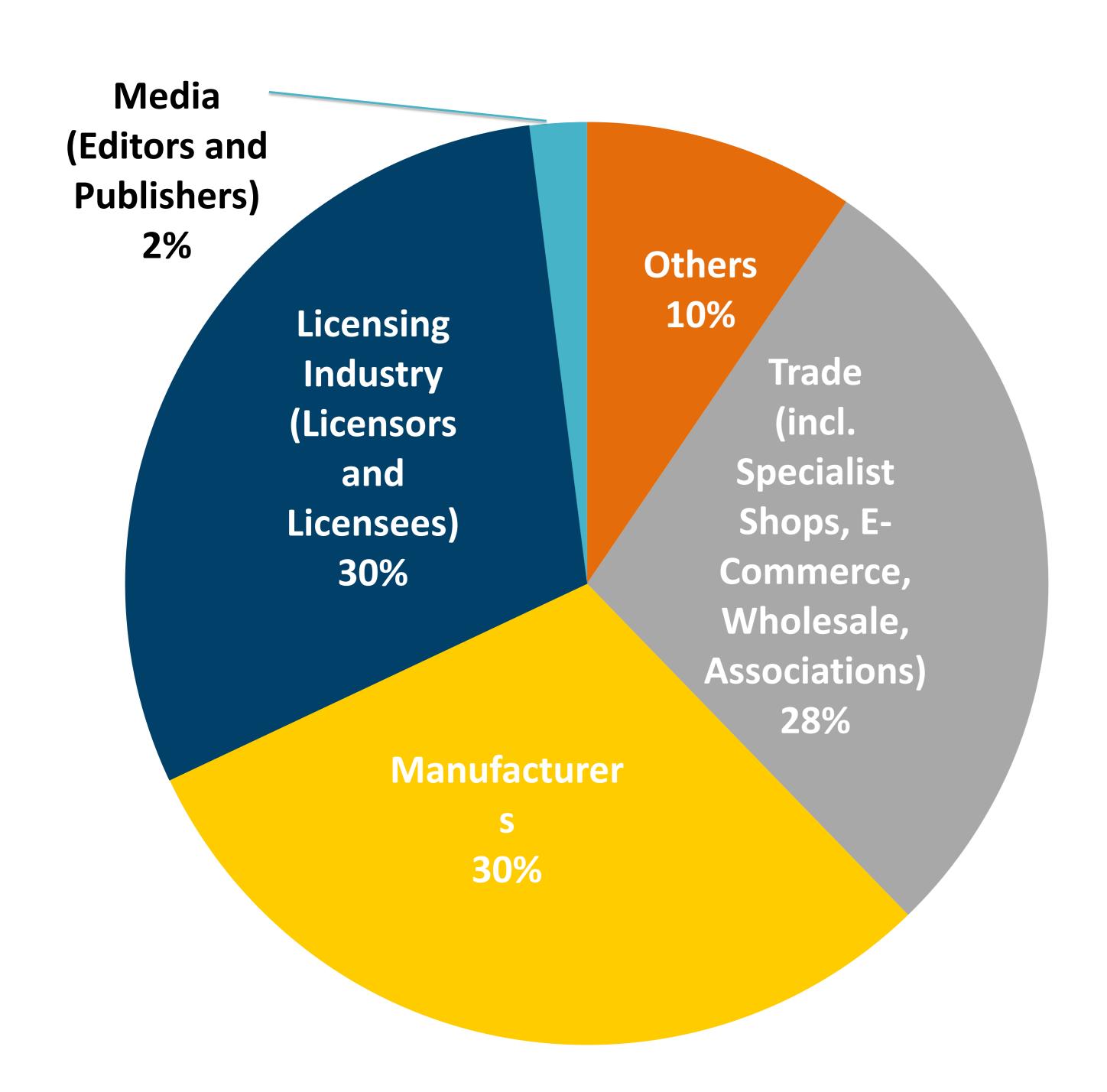
### **Combined Expertise!**











BRANDORA's audience is equally composed of traders, manufacturers and licensing professionals. The platform caters for wholesalers and retailers, online shops and brick-and-mortar stores as well as trade or industry associations.

The BRAND LICENSING audience consists of licensors and licensees.

Industry experts and leaders from manufacturing and trading companies are your key target group.

You want to reach out to buyers or broker licensing rights? BRANDORA is the perfect partner for you to target key decision-makers!







#### **BRANDORA Licensing**

#### **Right Owners and Agencies**

#### **Basic:**

- Company Profile
- Property/license description
- Integration of information on products/licensees if available
- News & Newsletter Licensing included!
- Links from news to database: contact information, property, products, licensees

#### **Premium:**

#### **Basic plus:**

- Destination page (domain: brandora.de/dfbdemo
- Individual CI (2 banner / 2 flags), replaceable at any time!
- Up to 25 licensed properties
- News/newsletter unlimited
- Up-to-date news on destination page
- Up to 10 licensees (with up to 10 licensed products each) included
- Video embedded on destination page
- Download area
- Logo and link to destination page
  - On all BRANDORA pages (footer)
  - In every newsletter
- And much more...

#### **Price Categories:**

#### Basic:

for	mpany profile (service providers) companies without properties lews/newsletters incl. (introduction)	800 €/ Year
	mpany profile and up to 2 licensed operties	2,000 €/ Year
c. Co	mpany profile and up to 4 licensed operties	3,000 €/ Year
d. Co	mpany profile and up to 6 licensed operties	4,000 €/ Year
e. Co	mpany profile and up to 10 licensed perties	5,000 €/ Year
add	ditional licensed property (each)	+ 400 €/ Year

Premium: 10,000 €/ Year or 900 €/ Month

All prices are in Euros and subject to VAT Minimum duration: 24 month,

Period shall be extended automatically if not terminated 6 weeks prior to the end of the month Annual adjustment to actual number of licenses displayed.

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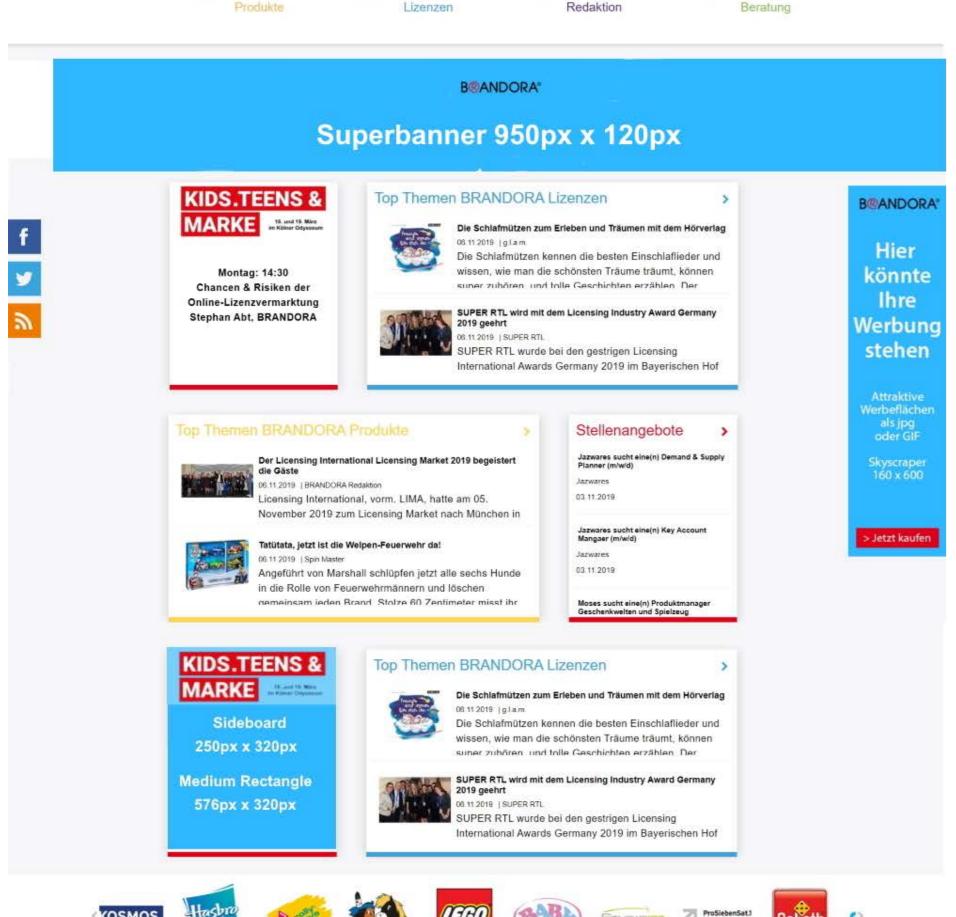


# Media Data BRANDORA & Magazine

#### **Classic Ads**

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Über uns Kontakt Newsletter Downloads AGB Nutzungsbedingungen

Banner Formats:	BRANDORA (WxH):	Price
a. Superbanner	950px x 120px + mobile 320px x 80px	1.490 €
b. Skyscraper	160px x 600px + mobile 320px x 80px	1.290 €
c. Medium Rectangle	576px x 320px + mobile 250px x 250px	1.290 €

#### Price per month

Further sizes, offers and bundles possible – please contact us

#### **BRANDORA Members benefit from a 20 % discount.**

All website banners will be placed additionally on the homepage of the online journal BRANDORAtoB until the International Toy Fair 2020, with adapted dimensions and without additional costs!







## **Media Data Newsletter Ads**

**BRANDORA**'s weekly **newsletters** are the sectors' premier source of information. In-house editorial staff with years of experience on relevant markets compile expert bulletins that reach more than 10,700 stakeholders in the toy and licensing industry.

- News from BRANDORA Members are compiled, published on brandora.de and linked to the comprehensive database
   – without additional charge.
- The online magazine **BRANDORAtoB** focuses on (partly exclusive) topical expert reports, tailor-made for the industry. What is more, the digital magazine also features commissioned high-quality articles (advertorials) compiled by well-versed editors.

All articles on both channels are communicated to the target group via newsletter, featuring headline, teaser text and preview image (184x132px).

- Toy-News (DE) on Fridays
- Licensing Bulletin (DE & EN) on Wednesdays
- Trade Fair Specials Daily news from specialized fairs
- Job/Career Newsletter (8 x per year) on Tuesdays
- Specials (event, hot topics...) on Tuesdays

В	anner:	
•	Fullsize-Banner 600px x 120px;	850 €
	upper third (first comes - first served)	
•	Medium 290px x 250px	750 €
	upper third (first comes - first served	

#### **Extras:**

•	Top Topic (tabs in the upper zone-four available)	190 €
•	Top 5 (top sector placement)	190 €
•	Job advert + 2x NL	500 €
•	Fair (jpg, png) 184px x 132px	190 €
	Logo with booth reference (important trade fairs)	
	(set instead of preview image to message!)	

All prices are in Euros and subject to VAT

Price: per mailing

**BRANDORA Members benefit from a 20 % discount.** 







#### **Media Data Native Advertising**

Prices per advertising

1,480 €

Advertorial

At least 300 words, including 5 images. Text production after briefing by the BRANDORA editorial staff. Special placement for one month on the start page, then in the feed Teaser in one newsletter

Integration of videos

 Press release as text advertisement in the newsletter with a link to BRANDORA or an external website (Delivery of picture + text)

Fair report | Standard

Interview on site Size approx. 300 words incl. 3 pictures Teaser in one of the fair newsletters

Fair report | Premium

Interview on site Size approx. 600 words incl. picture gallery Teaser in one of the fair newsletters

Fair report with video production

Report from the trade fair with a video (approx. 1.5 minutes) including travel costs, shooting, editing and rights of use. Video will be included in a fair report standard and placed on Youtube Teaser in one of the fair newsletters

On request

690 €

690 €

890 €

2,100 €

\*\* BRANDORA Members benefit from a 20 % discount on editorial formats (or \*\* 10%)

All prices are in Euros and subject to VAT







## **Media Data**Newsletter Specials

#### **Stand-Alone Newsletter**

On request **BRANDORA** provides a dedicated newsletter featuring only one company.

- Company branding
- Preview image, headline, teaser text, link to full article on BRANDORA or BRANDORAtoB or external page.
- Video embedding possible (non-animated picture and link)
- Communicated via BRANDORA mailing list, no disclosure of addresses

#### **Destination Page**

Customized destination page, reached via banner ad in newsletter (and/or banner on homepage and social media posts).

#### Newsletter:

- Banner full size fix (jpg, png) 600 x max 120px;
   top position in NL (exclusive)
- Link to destination page

#### Destination page

- Maximum of 6 sections (pictures, videos, teaser texts)
- Teaser texts with preview image and link to full article
- 2x banner (600x90px), 1x flags

#### **Newsletter-Specials**

On request **BRANDORA** provides special editions to feature hot topics or events.

• Trade fairs, topics, events, film announcement

#### **Stand-Alone-Newsletter:**

Price:

4,500 €

Depending on volume and components
All content, pictures and banner are provided
by customer.
Circulation on Tuesdays or Thursdays
(according to agreement)
2 correction loops max

#### **Destination Page:**

4 weeks

<ul><li>1x published in a newsletter</li><li>2x published</li><li>4x published</li></ul>	1,900 € 2,900 € 3,900 €
Additional banner on homepage,	1,000 €

#### **Newsletter-Specials**

Price is subject to change, depending on time and effort.